



ТОВАРИЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ " ТОО «ШЫМКЕНТСКИЙ НПЗ»"

[«ТОО «ШЫМКЕНТСКИЙ НПЗ»]

Г. ШЫМКЕНТ, ЕНБЕКШИНСКИЙ РАЙОН, КВАРТАЛ № 264, ЗДАНИЕ 1

Тел+7 (775) 508 3236, Эл. Адрес : export@shymkentoilrefinery.kz

ОКПО 40448176, РНН 582100001392 БИН 050140004649

From: **SHYMKENT OIL REFINERY LLP**

To:

Date: 06. 9. 2025

FULL CORPORATE OFFER (FCO)

Transaction Code: SOR/2025/F25000

Seller's Code: KZ05.24.2025.R/F -EN590-A1

Buyer's Cod:

Dear Hazem Mann,

We, **SHYMKENT OIL REFINERY LLP**, represented by **Yerlan Kesikbayev**- Export Manager, hereby confirm with full legal and corporate responsibility and under full legal and corporate responsibility and under penalty of perjury that we are ready, willing and able to enter into a contractual agreement for the sale of **DIESE EN590 and AVIATION JET FUEL (A1)** according to the following specifications, terms and conditions under the agreed procedures as mentioned below.

Product Description:

PRODUCT: **EN590 DIESEL (10PPM)**

ORIGIN: Azerbaijan and Kazakhstan

DELIVERY TERMS: **FOB SPOT**

DESTINATION PORTS: **FOB – Free On Board**

CONTRACT SCOPE: 100 000 MT Up to 200,000MT x12 months with Rolls and Extensions with R&E

PRICE: PRICE \$410 USD MT GROSS

COMMISSION \$10 USD PER MT

PRODUCT: **AVIATION JET FUEL (A1)**

ORIGIN: Azerbaijan and Kazakhstan

DELIVERY TERMS: **FOB SPOT**

DESTINATION PORTS: **FOB – Free On Board**

CONTRACT SCOPE: 2 000 000 BBLs Up to 5 000,000 BBLs x12 months with Rolls and Extensions with R&E

PRICE: PRICE \$58 USD BBL GROSS

COMMISSION \$2 USD PER BBL

***** Warning Confidentiality Notice *****

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Method of Payment: Payment to be made by Buyer's bank via SWIFT Bank Wire Transfer, to the account of the Seller at Seller's Bank, within one banking day after Buyer's Bank has received, accepted and confirmed the "Assay Report" from Buyer Refinery and "Transfer of Title documentation.

- 7. Origin: Kazakhstan
- 8. Country of Origin: Kazakhstan
- 9. Products location: Rotterdam and Netherlands, Houston and Fujairah and Jurong Port.
- 10. Transaction: SPT FOB DIP AND PAY

Seller is committed to deliver the DIESEL EN590 and JET FUEL A1 the destination place, as mutually agreed with the Buyer, under the condition of FOB, or Bank to Bank.

DIP AND PAY PROCEDURES FOB ROTTERDAM (TANK TO VESSEL PROCEDURE/ TANK TO TANK AT JURONG PORT/ ROTTERDAM/FUJAI RAH/ HOUSTON:

1. Buyer accepts seller's working procedure and issues ICPO, CIS End seller via Seller's representative.

2. Seller issues a commercial invoice. Buyer signs and returns the commercial invoice on the due date along with the CPA /TSA agreement. The Refinery appoints a third-party Indonesia escrow/law firm service accounts where both parties make a refundable 5% each escrow deposit, put together 5% as a performance bond against any party that fails to perform their contractual obligation.

3. Upon confirmation of both above deposits of 10%, the Seller provides Buyer with FULL POP Documents:

- A. Fresh SGS Report less than 48 hours.
- B. Dip Test Authorization-Unconditional
- C. Injection Report
- D. Tank Storage Receipt with GPS Coordinates
- E. Tank Farm Bar-code Information
- F. Letter of Commitment to Supply.
- G. Registration Certificate & Export License Copy
- H. Authority to Sell & Collect (ATSC)
- I. Endorsed Injection Schedule by the buyer & buyer Tank Farm
- J. ATV – For Physical Verification.
- K. Irrevocable Commitment to Supply for Spot and 12-month Contract.
- L. Injection Schedule signed by Buyer & Buyer's tank farm.
- M. Certificate of Quality and Quantity.
- N. Tank-to-tank injection agreement

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4. Upon receipt of the signed Tank to tank agreement between buyers and its logistics company Seller issues Authorization to verify (Physical) and unconditional dip test authorization letter Buyer orders independent Quality and Quantity Surveyor or equivalent inspection to conduct Dip Test of the product (Optional) in the Seller's Tank at Buyer's expense Upon successful Dip Test.

5 Buyer provides their Notice of Readiness from his tank company to receive the product, Seller, and buyer coordinate with the injection firm to initiate the injection to the buyers' tanks or buyer vessel seller Issues to the Buyer Title holder transfer agreement and NCNDA/IMFPA between all intermediaries involved for commission payment to be signed by the buyer and seller before Injection.

6. Upon completion of the injection into the buyer's tank, the Buyer makes payment by MT103 TT wire transfer for the total product Upon confirmation of the product payment, the seller issues to the buyer the following documents.

- . Authorization to collect and sell
- . Certificate of Ownership
- . All export documents.

7. Seller will release commission payments to all mandates and intermediaries involved within three (03) working days of receiving the Payment for the product from the Buyer's bank.

8. Seller issues draft Sales and Purchase Agreement to the buyer to review for twelve (12) monthly contract deliveries with role and extension.

9. Buyer reviews and approves the Sales and purchase agreement and issues Letter of credit, Standby letter of credit, or Documentary letter of credit (non-transferable), auto-revolving for 12 months shipment value, for the length of the contract, and for each lift per schedule.

10. The subsequent delivery shall commence according to the terms and conditions of the contract; the Seller pays commissions to all intermediaries as per IMFPA/NCNDA within three (03) working days after receiving the product payment from the buyer.

SELLER BANKING COORDINATES:

COMPANY NAME: Shymkent Oil Refinery LLP

BANK NAME: REVOLUTE BANK

IBAN: NL93REVO1609540867

BIC: REVONL22

Bank Address: Barbara Strozzi laan 101, 1083HN Amsterdam, Nederland Buyer Banking Coordinates:

BUYER BANKING COORDINATES:

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ОКПО 40448176, РНН 582100001392 БИН 050140004649

Account Holder:

Bank Name:

IBAN:

Swift Code:

Bank Officer:

Name:

E-Mail:

SIGNATURE:

Seller:

Buyer:

Name : **SHYMKENT OIL REFINERY LLP**

Name :



Signature:

Passport:

Nationality:



Yerlan Kesikbayev Vice-president, Development and Commerce Shymkent Oil Refinery Oil Products LLP

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